



Customer Trade-In Program for Avtron
Absolute Encoders: Trade-In Terms Through
Nidec Industrial Solutions Distributors

Form AT13

The following document comprises an agreement between Nidec Industrial Solutions and the Customer Named Below, "Customer." The terms of this agreement shall be CONFIDENTIAL to Nidec Industrial Solutions and the Customer

Nidec Industrial Solutions (through its participating program distributor) agrees to furnish the AV6A, AV6M, AV30, HS6A, HS6M, & HS40 encoders at the (separately quoted) price. Moreover, upon the return of the Used Encoders ("Part Numbers to be Traded In") listed in the Trade-In Sheet AT15, attached herein, Nidec Industrial Solutions (through its participating program distributor) agrees to provide a Rebate Credit to the Customer, contingent upon the Customer meeting the Return & Rebate Conditions (listed below):

Return and Rebate Conditions

1. The used encoder must be returned to the authorized, participating distributor.
2. The used encoder must be returned before the Return Deadline as shown on the Trade-In Sheet (Form AT15)
3. The used encoder returned for credit must be the exact model with correct serial number as shown in the Trade-In Sheet (Form AT15)
4. Nidec Industrial Solutions assumes NO responsibility for shipping risk, loss, or freight costs; risk of return of the used encoder is borne by the Customer, insurance recommended.
5. If for any reason, an encoder sold under this program is returned, return credit, if any is due, will be reduced by the rebate amount.
6. Returned or scrapped used encoders become the sole property of Nidec Industrial Solutions and will not be available to the Customer for return for any reason.
7. Encoder standard delivery only. Expedited/quick-ship encoders are excluded.
8. All transactions are governed by Nidec Industrial Solutions Standard Terms and Conditions of Sale.

Return and Rebate Penalty

If the above listed Conditions are not met, Nidec Industrial Solutions, through its participating distributor, may, at its option, deny, reduce, or waive all or part of the claimed rebate credit, as well as retain any or all returned used Encoders.

Amount of Rebate Credit

842A, ROC410, AVS36M, etc. per list

FIRST 5 UNITS

50% of new Avtron Absolute unit price*

ANY ADDITIONAL UNITS

25% of new Avtron Absolute unit price*

Customer Name: _____

Customer Address: _____

Customer Address 2: _____

Customer City, State, Zip: _____

Customer Signature: _____

Distributor Signature: _____

Nidec Industrial Solutions Signature: _____